

Schedule of Events: 2021 North American Economic Science Association Meetings

Tucson, Arizona

October 27 – 31

Wednesday, October 27		
12:00 – 1:00	Sonoran Rooftop	Lunch for those admitted to ESA continuing education course only
1:00 – 7:30	Cholla Room	ESA continuing education course with John List, admitted applicants only
Thursday, October 28		
8:00 – 9:00	Sonoran Rooftop	Breakfast for those registered for the symposium in honor of John Kagel only
8:45 – 6:00	Sonoran Rooftop	Symposium in honor of John Kagel. For schedule see http://w3.econlab.arizona.edu/esa2021/index.php/kagel-symposium/
6:30 – 8:00	Sonoran Terrace	Welcome reception
Friday, October 29		
7:30 – 8:30	Sonoran rooftop	Breakfast
8:15 – 8:30	Sonoran ballroom	Opening remarks: Jeffrey Schatzberg, Dean, Eller College of Management, University of Arizona
8:30 – 9:30	Sonoran ballroom	Keynote lecture: Friederike Mengel, University of Essex “Opinion Dynamics” Chair: Yan Chen
9:30 – 10:00	Sonoran Terrace	Coffee break
10:00 – 11:40		Parallel sessions
10:00 – 11:40	Ocotillo room	Field Experiments - Human Capital Shreemayi Samujjwala, University of Southern California, “Assessing the Impact of Preschool on Childhood Body Mass, Overweight and Obesity Using Follow-up Data from a Randomized Control Trial” Rebecca Royer, UC San Diego, “Parent Beliefs in Early Childhood Shape

		<p>Child Outcomes: Evidence from a Longitudinal Field Experiment”</p> <p>Marco Castillo, Texas A&M University, "The Long-Run Impacts of Adolescent Patience on Post-secondary Education and Wages”</p> <p>Sally Sadoff, UC San Diego, "Earnings Fertility and Gender Differences in Choice of Field: Evidence from a Large-Scale Experiment and National Administrative Data”</p>
10:00 – 11:40	Cholla Room	<p>Discrimination</p> <p>Sevgi Yuksel, UC Santa Barbara, “Behavioral Statistical Discrimination”</p> <p>Maivand Sarin, University of Cologne, “In Your Name! The Effect of Intermediaries on Discrimination”</p> <p>Adrian Blattner, Stanford University, “Breaking the Bubble - Does Exposure Reduce Prejudice?”</p> <p>Alec Brandon, Johns Hopkins University, “Do Minimum Wage Hikes Exacerbate Racial Differences in Hiring?”</p>
10:00 – 11:40	Coyote Room	<p>Decisions 1</p> <p>Maria Kogelnik, UC Santa Barbara, “Identifying Self-serving Mental Models”</p> <p>Stanton Hudja, Baylor University, “An Exploratory Analysis of the Multi-Armed Bandit Problem”</p> <p>Alex Rees-Jones, University of Pennsylvania, “An Approach to Testing Reference Points”</p> <p>Hernan Bejarano, Chapman University, “Health Investment in the Lab: Testing a Behavioral Implementation of Grossman's Model”</p>
10:00 – 11:40	Quail Room	<p>Games 1</p> <p>Jennifer Pate, Loyola Marymount University, “Anchor or Asset? The Role of Outside Obligations in Negotiations”</p> <p>Darryl Seale, University of Nevada Las Vegas, “Package Deals in Multi-issue Bilateral Bargaining”</p> <p>Andrzej Baranski, NYU Abu Dhabi, “Communication in Multilateral Bargaining with Joint Production”</p> <p>Guillaume Frechette, “Rules and Commitment in Communication: An</p>

		Experimental Analysis”
10:00 – 11:40	Javelina Room	<p>Labor 1</p> <p>Eric Cardella, Texas Tech University, “Rank & Yank: How Does Stack Ranking Affect Employees’ Other-Regarding Behavior?”</p> <p>Muriel Niederle, Stanford University, “Can Competitiveness Predict Education and Labor Market Outcomes? Evidence from Incentivized Choice and Survey Measures”</p> <p>Nathan Maddix, Max Planck Institute, “What Motivates Teams?: Large-scale Experimental Evidence from Workers and Academic Experts”</p> <p>Aric Shafran, Cal Poly San Luis Obispo, “The Effects of Bonus Pay When Working in a Team: Evidence from Strawberry Pickers in the Field”</p>
10:00 – 11:40	Palm Room	<p>Methodology</p> <p>Greg Leo, Vanderbilt University, “Minimal Experiments,”</p> <p>Vasudha Chopra, The University of Tennessee, “Are We Doing More Harm than Good? Hypothetical Bias Correction Techniques in Potentially Consequential Survey Settings”</p> <p>Stephan Jagau, University of California, Irvine, “Virtualizing the Lab with oTree and Kubernetes”</p> <p>Hyo Eun Park, Ohio State University, “Bias in Estimating Behavioral Game Theory Models”</p>
10:00 – 11:40	Desert Room	<p>Markets 1</p> <p>Kyle Hyndman, University of Texas at Dallas, “A Theoretical and Experimental Investigation into the Horizontal Effects of Late Payments”</p> <p>Jeong Yeol Kim, University of Arizona, “An Experiment on Cartel Leniency”</p> <p>Gabriele Camera, Economic Science Institute, Chapman University, “Financial Intermediation and the Macroeconomy: an Experiment”</p> <p>Piotr Evdokimov, Higher School of Economics, “Parallel Markets in School Choice”</p>
10:00 – 11:40	Canyon Room	<p>Social Behavior 1</p> <p>Mariana Carrera, Montana State University- Bozeman, “Social Norms</p>

		<p>Social Recognition and COVID-19 Vaccination: A Field Experiment on a College Campus”</p> <p>Abhajt Ramalingam, Appalachian State University, “Group Identification and Giving: In-group Love Out-group Hate and their ‘Crowding-out’ in a Dictator Game”</p> <p>Jeffrey Livingston, Bentley University, “On the Interpretation of Giving in Dictator Games when the Recipient is a Charity”</p> <p>Jason Aimone, Baylor University, “Does Economic Freedom Promote Prosociality and Nash Play? A Meta-Meta-Analysis of Experimental Economics Studies and Economic Freedom,”</p>
11:45 – 1:00	Sonoran Rooftop	Lunch
12:00 – 1:00	Ocotillo Room	Panel Discussion: “The Art of Experimental Economics: Past, Present, and Future”, Panelists: Catherine Eckel, Uri Gneezy, John Kagel, Rosemarie Nagel, and Charles Plott.
1:10 – 2:50		Parallel sessions
1:10 – 2:50	Ocotillo Room	<p>Field Experiments 1</p> <p>Yan Chen, The University of Michigan, “Affective Polarization Amplifies Ideological Polarization”</p> <p>Maria Porter, University of Arizona, “Measuring Risk and Time Preferences Across Populations: Evidence from Field Experiments in the U.S.”</p> <p>David Reiley, Pandora Media, Inc., “What Matters in Designing Audio Advertising? Results from Experiments with a Billion Ads on Pandora”</p> <p>Ellen Green, Arizona State University, “Saving Lives by Understanding Risk: How Surgeon's Risk Preferences Affect Willingness to Accept Deceased Donor Kidneys”</p>
1:10 – 2:50	Cholla Room	<p>Covid – 19</p> <p>Mariana Blanco, Universidad del Rosario, “Trust COVID and Negative Income Shocks”</p> <p>Danila Serra, Texas A&M University, “Beliefs Information and Anti-corruption During COVID-19: Experimental Evidence from India”</p> <p>Shanshan Zhang, Claremont Graduate University, “Hopes and Fears: Narratives and Attitudes Toward COVID-19”</p>

		Tim Salmon, Southern Methodist University, "Do People Possess the Courage of Their (Claimed) Convictions? Evidence From COVID Times"
1:10 – 2:50	Coyote Room	<p>Decisions 2</p> <p>Felipe Augusto de Araujo, Lehigh University, "Reversals Between One-Shot and Repeated Decisions in Incentive Designs: The Case of Regret"</p> <p>Lucas Coffman, Boston College, "Staying on Task"</p> <p>Samir Huseynov, Auburn University, "Food choices and Preference Consistency: New Insights for an Old Problem"</p> <p>John Rehbeck, Ohio State University, ""An Experimental Study of Deliberate Randomization with Losses and Gains"</p>
1:10 – 2:50	Quail Room	<p>Games 2</p> <p>Gabriele Camera, Economic Science Institute, Chapman University, "Introducing New Forms of Digital Money: Evidence from the Laboratory"</p> <p>David Gill, Purdue University, "Strategic Complexity and the Value of Thinking"</p> <p>Johannes Hoelzemann, University of Toronto, "Magic Mirror on the Wall Who is the Smartest One of All?"</p> <p>Joe Ballard, Florida State University, "Dynamic Coordination with Switching Costs"</p>
1:10 – 2:50	Javelina Room	<p>Gender 1</p> <p>Prachi Jain, Loyola Marymount University, "Who Pays for the Snow Day: Does the Parent Penalty Contribute to the Gender Wage Gap?"</p> <p>Katherine Coffman, Harvard Business School, "Belief Updating and Behavior"</p> <p>Gahye (Rosalyn) Jeon, Georgia State University, "The Gender Difference in Mixed Strategy Nash Equilibrium Play"</p> <p>Neeraja Gupta, University of Pittsburgh, "To Learn or Not to Learn: Gender Stereotypes and Long-Term Effects of Temporary Affirmative Action"</p>
1:10 – 2:50	Palm Room	Networks

		<p>Christopher Brown, Purdue University, "Team Production in Endogenous Networks"</p> <p>Xinxin Lyu, Purdue University, "Effective Social Learning in a Directed Network"</p> <p>James C. Cox, Georgia State University, "Symmetric and Asymmetric Network Provision and Appropriation Games"</p> <p>Manu Munoz Herrera, New York University Abu Dhabi, ""College Networks and Job Referrals""</p>
1:10 – 2:50	Desert Room	<p>Markets 2</p> <p>Zack Dorobiala, University of Alabama, "The Effect of Ambiguity on Price Dispersion in Duopoly Markets"</p> <p>Mark Schneider, University of Alabama, "Asset Pricing under Ambiguity with Optimism and Pessimism"</p> <p>Alexander Brown, Texas A&M University, "A Test of Isomorphic Mechanisms for Rationing"</p> <p>Peter McGee, University of Arkansas, "Migration of Uninformed Investors to ETFs: An Experimental Analysis"</p>
1:10 – 2:50	Canyon Room	<p>Social Behavior 2</p> <p>Junya Zhou, Purdue University, "Costly Verification and Commitment in Persuasion"</p> <p>Radovan Vadovic, Carleton University, "Conformism of the Minorities: Theory and Experiment"</p> <p>Kristian Lopez Vargas, University of California, Santa Cruz, "Risk Attitudes - Fairness Concerns Entanglement: Theory and Experiment"</p> <p>Tamar Kugler, University of Arizona, "The Power of Defaults in Intergroup Conflict"</p>
2:50 – 3:20	Sonoran Terrace	Coffee break
3:20 – 5:00		Parallel sessions
3:20 – 5:00	Ocotillo Room	<p>Field Experiments 2</p> <p>Dustin Tracy, Chapman University, "Real Effort and Daily Life Activities"</p>

		<p>Mattie Toma, Harvard University, "Understanding and Improving Policymakers' Sensitivity to Program Impact"</p> <p>Devon Spika, Lund University, "Put a Bet on It: Can Self-funded Commitment Contracts Curb Fitness Procrastination?"</p> <p>Manuel Hoffmann, Harvard University, "Overcoming Peer Pressure to Drink"</p>
3:20 – 5:00	Cholla Room	<p>Competitiveness</p> <p>Natalia Valdez Gonzalez, Texas A&M University, "Social Stigma and Subsequent Competitive Behavior"</p> <p>Jian Song, Chapman University, "Non-exclusive Group Contests: An Experimental Analysis"</p> <p>Brit Grosskopf, University of Exeter, "Predictably Competitive: What Faces Can Tell Us About Competitive Behavior"</p> <p>Alessandra Cassar, University of San Francisco, "Mothers Fathers and Others: Competition and Cooperation in the Aftermath of Conflict"</p>
3:20 – 5:00	Coyote Room	<p>Decisions 3</p> <p>Johannes Hoelzemann, University of Toronto, "Anticipated Regret"</p> <p>Friederike Reichel, LMU Munich, "Coaudience Neglect"</p> <p>Kirby Nielsen, California Institute of Technology, "Identifying Preferences and Heuristics in Complex Decisions"</p> <p>Emma Li, Stanford University, "Motivated Source Inference and Evaluation"</p>
3:20 – 5:00	Quail Room	<p>Games 3</p> <p>Tim Cason, Purdue University, "Correlated Equilibria and Forecasts based on Naive Play in Hawk-Dove Games"</p> <p>Mir Adnan Mahmood, The Ohio State University, "Understanding Misspecification and Identification in Entry Games using Economic Experiments"</p> <p>Monica Capra, Claremont Graduate University, "An Experimental Study of Common Knowledge and Coordination on Communication Networks"</p>

		Po-Hsuan Lin, California Institute of Technology, "Cognitive Hierarchies in Extensive Form Games"
3:20 – 5:00	Javelina Room	<p>Labor 2</p> <p>Kyle Mao, University of Arizona, "Task Promotability Task Allocation and Employee Self-Regulation: Is Giving Employees Control Always Beneficial?"</p> <p>David Cooper, University of Iowa, "Leadership Effectiveness Across Contexts"</p> <p>Victoria Prowse, Purdue University, "Cognitive Skills, Strategic Sophistication and Life Outcomes"</p> <p>Brandon Cushing-Daniels, Gettysburg College, "Responding to Incentives or Playing to Type: Determinants of Contract Selection and Its Consequences"</p>
3:20 – 5:00	Palm Room	<p>Norms and Morals</p> <p>Erik Kimbrough, Chapman University, "On the Stability of Measures of Norms and Norm-Following among Adolescents"</p> <p>Thomas Rittmannsberger, University of Innsbruck, "Social Norms and Willingness to Vaccinate"</p> <p>James Konow, Loyola Marymount University, "Moral Salience and Conditional Altruism: Jekyll and Hyde Paradoxes"</p> <p>Ichola Soulé, Laval University, "Social Norms and Social Capital in Canada: A Count Data Regression Analysis Approach"</p>
3:20 – 5:00	Desert Room	<p>Markets 3</p> <p>Philip Solimine, Florida State University, "Reputation and Market Structure in Experimental Platforms"</p> <p>Erdem Yenerdag, Washington University in St. Louis, "Timing in Dynamic Matching Markets: Theory and Evidence"</p> <p>Ao Wang, UC Berkeley, "Heuristics in Complex Strategic Decision-Making: Evidence from Centralized College Admission"</p> <p>Kevin McCabe, George Mason University, "The Adaptive Rationality of Markets"</p>
3:20 – 5:00	Canyon	Social Behavior 3

	Room	<p>Ian Chadd, Rensselaer Polytechnic Institute, "Hidden Identity and Social Preferences: Evidence from Sexual Minorities"</p> <p>Suha Kim, The Ohio State University, "Reciprocal Preferences and Expectations in International Agreements"</p> <p>Jason Aimone, Baylor University, "Dynamics of Public Goods Contributions Under Probabilistic Punishment"</p> <p>Changkuk Im, The Ohio State University, "On the Fragility of Third-party Punishment: The Context Effect of a Dominated Risky Investment Option"</p>
5:30 – 6:30	Sonoran Ballroom	<p>Keynote Lecture: Charles Plott, California Institute of Technology</p> <p>"The Design, Implementation, Performance, and General Equilibrium Dynamics of a Large, Multi-Market, Policy Constrained Auction"</p> <p>Chair: Katerina Sherstyuk, University of Hawaii</p>
Saturday, October 30		
7:30 – 8:30	Sonoran Rooftop	Breakfast
8:30 – 9:30	Sonoran Ballroom	<p>Keynote Lecture: Matthias Sutter, Max Planck Institute for Research on Collective Goods</p> <p>"The Roots of Cooperation"</p> <p>Chair: Tamar Kugler, University of Arizona</p>
9:30 – 10:00	Sonoran Terrace	Coffee Break
10:00 – 11:40		Parallel sessions
10:00 – 11:40	Ocotillo Room	<p>Field Experiments 3</p> <p>Anya Samek, University of Southern California, "Changing the Costs of Procrastination: A Field Experiment on Health Insurance Enrollment"</p> <p>Maria Porter, University of Arizona, "Picture-Based Crop Monitoring and Social Comparison Improves Perceptions of Fairness and Raises Demand for Insurance: A Field Experiment in Ethiopia"</p> <p>Jonas Tungodden, Pandora, "Black Voices Matter: The Impact of Race on Audio Advertising Effectiveness"</p>

		Benjamin Marx, University of Illinois at Urbana-Champaign, "Short-Run Effects of Student Loan Offers on Educational Attainment Credit and Earnings"
10:00 – 11:40	Cholla Room	Public Economics 1 Michael Majerczyk, Georgia State University, "Incentives and Cooperation: The Moderating Role of External Locus of Control" Jonathan Woon, University of Pittsburgh, "Getting it Right: Communication Voting and Collective Truth-Finding," Aldo Gutierrez Mendieta, University of Maryland, "A Tale of Two Goods: The Role of Environmentally Friendly Products in Consumer Choice and Public Policy" Toke Fosgaard, University of Copenhagen, "Cooperation Stability – A Heterogeneous Sample in the Lab"
10:00 – 11:40	Coyote Room	Decisions 4 Timothy Shields, Chapman University, "How Do Reward Versus Penalty Framed Incentives Affect Auditor Judgments and Actions in Diagnostic Tasks?" Marissa Lepper, University of Pittsburgh, "The Motivational Power of Streaks and the Role of Cheat Days" Emiliano Huet-Vaughn, Pomona College, "A Kinky Consistency: Experimental Evidence of Behavior under Linear and Non-Linear Budget Constraints" Barry Sopher, Rutgers University, "Maximizing the Growth Rate of Wealth vs Maximizing Expected Utility of Wealth: The St. Petersburg Gamble Revisited"
10:00 – 11:40	Quail Room	Repeated Games 1 Joe Ballard, Florida State University, "Competency Mistrust and Information Acquisition in Advisory Relationships," Mouli Modak, Purdue University, "Do Multiple Contacts Matter?" Jieqiong Jin, Purdue University, "The Effect of Private Judgement System on Cooperation: An Experimental Test" Andrew Kloosterman, University of Virginia, "The Infinitely Repeated

		Volunteer's Dilemma: An Experimental Study"
10:00 – 11:40	Javelina Room	<p>Gender 2</p> <p>Alexandra Baier, University of Innsbruck, "Gender Choice of Task and the Effect of Feedback on Competition: An Experiment"</p> <p>Hanna Hoover, University of Michigan, "Competition, STEM and Gender"</p> <p>Shuya He, University of Arizona, "Don't Tell Anyone I Lost to a Girl! Gender Stereotypes and Hiding Low Performance"</p> <p>Diogo Geraldes, Utrecht School of Economics, "Women Dislike Competing Against Men"</p>
10:00 – 11:40	Palm Room	<p>Charitable Giving</p> <p>Matias Cersosimo, "Impact Matters for Giving at Checkout"</p> <p>Jaron Cordero, "Two Roads to Altruism: Revelations from Basic Models, Methods, and Data for Characterizing Charitable Donations"</p> <p>Natalie Struwe, "Competition Among Public Good Providers for Donor Rewards"</p> <p>Piruz Saboury, "The Effect of Seed Money and Matching Gifts in Fundraising: A Lab Experiment"</p>
10:00 – 11:40	Desert Room	<p>Markets 4</p> <p>Katerina Sherstyuk, University of Hawaii, "Continuous Double Auctions Online and in the Lab"</p> <p>Zhewei Song, University of Michigan, "Outcome Uncertainty Buyers' "Crying" Behaviors and Defensive Treatment in Credence Goods Markets"</p> <p>Daniel Harper, University of Virginia, "Information Integration in Experimental Markets with Insiders and Durable Assets"</p> <p>Erika Domotor, University of Maryland, College Park, "Bringing Rational Inattention to the Market for Lemons"</p>
10:00 – 11:40	Canyon Room	<p>Social Behavior 4</p> <p>Andrew Brownback, University of Arkansas, "Inference from Biased Polls"</p>

		<p>Bohan Ye, University of Southern Indiana, "The Effect of Profit-Sharing Rules on Players' Behavior in an Intergroup Trust Game"</p> <p>Judd Kessler, University of Pennsylvania, "Information Avoidance and Image Concerns"</p>
11:45 – 1:00	Sonoran Rooftop	Lunch
12:00 – 1:00	Javelina Room	Panel session: Career-Building Before Tenure. Panelists: David Cooper, Erin Krupka, Victoria Prowse, and Lise Vesterlund
12:00 – 1:00	Coyote Room	Panel session: Career-Building After Tenure. Panelists: Yan Chen, Guillaume Frechette, Paul Healy, and Muriel Niederle
1:10 – 2:50		Parallel Sessions
1:10 – 2:50	Ocotillo Room	<p>Field Experiments 4</p> <p>Johanna Mollerstrom, George Mason University, "Vaccine Hunters - Do They Help or Hurt the Vaccination Campaign?"</p> <p>Nina Buchmann, Stanford University, "The Good Wife? Reputation Dynamics Within the Household and Women's Access to Resources,"</p> <p>Denise Laroze, Universidad de Santiago de Chile, "Choice Architecture Improves Pension Selection"</p> <p>Gary Charness, UC Santa Barbara, "Improving Children's Food Choices: Experimental Evidence from the Field"</p>
1:10 – 2:50	Cholla Room	<p>Beliefs</p> <p>Hyundam Je, Texas A&M University, "Timing of Informativeness"</p> <p>Jessica Hoel, Colorado College, "Misattribution and Uncertainty about Beliefs Prevent Learning"</p> <p>Yucheng Liang, Stanford University, "Belief Updating: Inference versus Forecast Revision"</p> <p>Lise Vesterlund, University of Pittsburgh, "Belief Elicitation: Limiting Truth Telling with Information on Incentives"</p>
1:10 – 2:50	Coyote Room	<p>Risk</p> <p>Nir Chemaya, UC Santa Barbara, "Learning Your Own Risk Preferences"</p>

		<p>Cary Deck, University of Alabama, “Exploring the Intensity of Higher-Order Risk Attitudes”</p> <p>Paul Feldman, Johns Hopkins University, “Reversing Changes in Risk Attitudes”</p> <p>Neslihan Uler, University of Maryland, “The Impact of Exposure to Armed Conflict on Risk and Ambiguity Attitudes”</p>
1:10 – 2:50	Quail Room	<p>Repeated Games 2</p> <p>Emanuel Vespa, University of California, San Diego, “Testing Models of Strategic Uncertainty: Equilibrium Selection in Repeated Games”</p> <p>David Gill, Purdue University, “Beliefs, Learning and Personality in the Indefinitely Repeated Prisoner's Dilemma”</p> <p>Liang Qiao, The University of Arizona, “Traffic Apps and Traffic Congestion: An Experiment”</p> <p>John Duffy, University of California, Irvine, “Facing the Grim Truth: Repeated Prisoner’s Dilemma Against Robot Opponents”</p>
1:10 – 2:50	Javelina Room	<p>Labor 3</p> <p>Luke Boosey, Florida State University, “Group Identity and Favoritism in Experimental Labor Markets”</p> <p>Glenn Dutcher, Ohio University, “What Happens When Creative Teams Work Apart?”</p> <p>Mary Rigdon, University of Arizona, “Prosocial Option Increases Women's Entry into Competition”</p>
1:10 – 2:50	Palm Room	<p>Lying and Cheating 1</p> <p>Connor Magnuson, University of Wyoming, “Eliciting Truth in the Face of Loss Aversion”</p> <p>David Dickinson, Appalachian State University, “Unethical Decision Making and Sleep Restriction: Experimental Evidence”</p> <p>John Hamman, Florida State University, “Would I Lie to You? Project Selection with Biased Advice”</p> <p>Nanyin Yang, Texas A&M University, “Altruistic Lies”</p>
1:10 – 2:50	Desert Room	Markets 5

		<p>Ricardo de la O, University of Southern California, "Real Cash Flow Expectations and Asset Prices"</p> <p>Stephen Kunath, "Microeconomic Systems as a Computational Science", George Mason University</p> <p>Vivian Zheng, UC Santa Cruz, "Rational Inattention and Asset Pricing"</p>
1:10 – 2:50	Canyon Room	<p>Social Behavior 5</p> <p>James Murphy, University of Alaska Anchorage, "The Endogenous Formation of Common Pool Resource Coalitions"</p> <p>Moritz Janas, NYU Abu Dhabi, "Too Good to be True - Individual and Group Decision-Making with Correlated Signals"</p> <p>Jaron Paulo Tayawa, The Ohio State University, "To Follow the Herd or Break Away? Informational Cascades as a Result of Overconfidence"</p>
2:50 - 3:20	Sonoran Terrace	Coffee Break
3:20 – 5:00		Parallel sessions
3:20 - 5:00	Ocotillo Room	<p>Field Experiments 5</p> <p>Andy Cao, Texas A&M University, "Does Media Coverage of Hate-motivated Mass Shootings Generate More Hatred?"</p> <p>Colin Sullivan, Purdue University, "Eliciting Preferences over Life and Death: Experimental Evidence from Organ Transplantation"</p> <p>Alex Chan, Stanford University, "Customer Discrimination and Quality Signals: A Field Experiment with Healthcare Shoppers"</p> <p>Clayton Featherstone, University of Pennsylvania, "A Theory of Information Nudges"</p>
3:20 – 5:00	Cholla Room	<p>Public Economics 2</p> <p>Francesca Federico, University of Modena and Reggio Emilia, "Cooperation and Corruption"</p> <p>John Wooders, New York University Abu Dhabi, "Peer Evaluations: The Power of Truthiness"</p> <p>Caleb Cox, Virginia Commonwealth University, "Inequality and the Allocation of Collective Goods"</p>

		Cory Simpkins, Clemson University, "Voter Preferences for Trust and Competence in Elected Representatives"
3:20 – 5:00	Coyote Room	Beliefs and Decisions Paul Healy, Ohio State University, "Eliciting Beliefs When the State is Not Observable" Marta Serra-Garcia, UC San Diego, "Cognitive Flexibility or Moral Commitment? Evidence of Anticipated Belief Distortion" Meng-Jhang Fong, California Institute of Technology, "Measuring Higher-Order Rationality with Belief Control"
3:20 – 5:00	Quail Room	Decision Processes Paul Cheung, University of Maryland, "Decision Making with Recommendations" Yu-Hsiang Wang, National Taiwan University, "Eyetracking Spatial Beauty Contest Games Without Left-to-right Bias" Marcos Nazareth Gallo, California Institute of Technology, "Is Poverty Low Control over Queue Priorities?" Ian Krajbich, Ohio State University, "Reasoning Fast and Slow: Does Slow Strategizing Indicate Careful Analysis or Ignorance?"
3:20 – 5:00	Javelina Room	Gender 3 Billur Aksoy, Rensselaer Polytechnic Institute, "Sexual Orientation and Competitiveness" Ada Kovaliukaite, New York University Abu Dhabi, "An Experiment on Gender Representation in Majoritarian Bargaining" Robert Hammond, University of Alabama, "When Do Females Outperform Males? New Evidence from Real Effort Experiments," Priyoma Mustafi, University of Pittsburgh, "Using Social Recognition to Address the Gender Difference in Volunteering for Low-Promotability Tasks"
3:20 – 5:00	Palm Room	Lying and Cheating 2 Fang Liu, Nanyang Technological University, "The Effect of Winning a Competition and the Loss-gain Framing on Dishonesty Behaviors: A

		<p>Laboratory Experiment”</p> <p>Alex Roomets, Franklin and Marshall College, “Anti-Social Leadership in a Multi-Sender Ultimatum Game”</p> <p>Elif Osun, University of Maryland, “Evidence Games: Lying Aversion and Commitment”</p> <p>Georgia Michailidou, New York University Abu Dhabi (NYUAD), “Lie O’clock: Experimental Evidence on Intertemporal Lying Preferences”</p>
3:20 – 5:00	Desert Room	<p>Markets 6</p> <p>Xiaomin Bian, Ohio State University, “An Experimental Study of Exclusive Contracts with Committed Price”</p> <p>Ahrash Dianat, University of Essex, “Credibility in Second-Price Auctions: An Experimental Test”</p> <p>Yue Deng, George Mason University, “Secondary Markets and the Opioid Crisis: Evidence from a Laboratory Experiment”</p>
3:20 – 5:00	Canyon Room	<p>Finance</p> <p>Daniel Harper, University of Virginia, “Behavioral Influences on Investment and Production in Asset Markets: An Experimental Study”</p> <p>Brett Williams, University of California, Santa Cruz, “Opening the Book: Price Information’s Impact on Market Efficiency in the Lab”</p> <p>Zhaoqi Wang, Economics Department, University of California, Santa Cruz, “Motivated Beliefs, Trading and Information Aggregation”</p> <p>Timothy Flannery, Missouri State University, “Asset Market Performance with Paper vs. Realized Gains and Losses”</p>
5:30 - 6:30	Sonoran Ballroom	<p>Keynote lecture: Vernon Smith, Chapman University</p> <p>“Classical Theory of Human Action in Society and Economy: Features of Adam Smith’s Models Essential to the Modern Mind”</p> <p>Chair: Cathleen Johnson, West Virginia University</p>
<h2>Sunday, October 31</h2>		
8:00 – 9:00	Sonoran	Breakfast for those registered for the Process Data Workshop only

	Rooftop	
8:40 – 5:30	Coyote Room	Process Data Workshop. For schedule, see http://w3.econlab.arizona.edu/esa2021/index.php/choice-process-data-workshop/